



April 2016

Welcome!

2015 was a crazy year for the Woolsey Team. In addition to helping a number of you execute on your real estate plans and expand your businesses, our own firm spent much of the year making headlines as it consolidated Cassidy Turley, DTZ and Cushman & Wakefield under the Cushman banner, creating one of the largest CRE firms on the planet – and extending our lead in Minnesota as well.

Following you will see some of what our team has recently been up to. Check out the cool video taken at the first annual Cushman & Wakefield Technology Invitational in Vail, some of our latest research, and meet our newest team member. And for the latest in CRE, [download an additional update here.](#)

Recent Transactions



- Jackson Lewis
- 16,868 SF
- Minneapolis
- New Lease



- Sirva
- 29,194 SF
- Plymouth
- Lease Renewal



- Archway
- 667,281 SF
- Rogers
- Lease Renewal



- Nystrom
- 20,174 SF
- Eden Prairie
- Lease Renewal



- Garda Partners
- 11,101 SF
- Minneapolis
- New Lease



- USI
- 42,600 SF
- Salt Lake City
- New Lease

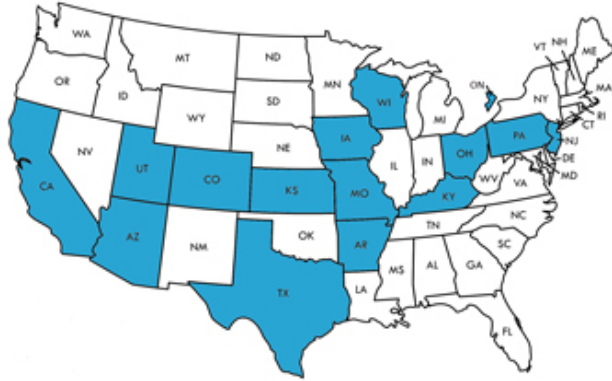


- Blue Bunny
- 8,902 SF
- Minneapolis
- New Lease



- Delaget
 - 14,568 SF
 - St. Louis Park
 - New Lease
-

Coast to Coast - 15 in 2015



Even away from our home turf, 2015 proved strong as we completed deals in 15 states NOT named Minnesota. We even did some work in Bieber's backyard!

- 774,242 SF
- 20 Transactions
- 12 Consulting Projects
- **15 States**
- 2 Countries

Featured Listing

6608 Flying Cloud Drive, Eden Prairie, MN 55344



- 5,564 SF
- Conference Rooms
- 11,000 SF Building // 5,564 Available
- Surface Parking
- Brick / Block Construction Type
- Access to Hwy 212
- Close to shopping, restaurants and fitness

Other Listings: [BLN Office](#) | [Prime Digital Academy](#) | [Wells Fargo Center](#)

Research You Need



[Click Here to view the latest Seven on the 7th](#)

MARKETBEAT
Office Snapshot Q4 2015
Minneapolis/St. Paul

MINNEAPOLIS/ST. PAUL OFFICE			
Economic Indicators	2014	2015	1Q 2016 Forecast
Minneapolis Employment	1.0M	1.0M	▲
Minneapolis Unemployment	3.7%	3.5%	▼
U.S. Unemployment	5.7%	5.0%	▼

Market Indicators (Overall All Classes)			
	2014	2015	1Q 2016 Forecast
Vacancy	17.4%	16.9%	▲
Net Absorption (yr)	352k	853k	▲

CUSHMAN & WAKEFIELD
NorthMarq

Economy
The Minneapolis/St. Paul labor market continued to tighten as unemployment hit a 15-year low and continued to trend significantly below the national rate. Office-user hourly wages remained higher than the national average throughout 2015, and the market gained more than 30,000 jobs over the year.

Market Overview
Overall, the positive trend in the Minneapolis/St. Paul office market is that companies are growing again. Businesses are expanding across the board, and the office sector has benefited from robust job growth. A surge in leasing activity during the second half of 2015, spurred by the class B sector, minimized a slow start at the beginning of the year. The impact of healthy

[Click Here to view the Q4 Office Report](#)

2016 Ski Invitational / Denver Update



In late February, Brian, Danny and Ben attended the first annual Cushman & Wakefield Technology Invitational in Vail. Brokers, technology executives, and venture capital firms from around the world, all descended upon the Vail Village for a weekend of shredding back bowls, fireside après ski's, and "chairlift chats".



Team Update: Welcome Greta Zietz



In December, we welcomed Greta Zietz to the team. It's been a busy year for Greta as she graduated college, moved to the Cities, started working at Cushman AND got engaged! Greta grew up in Fargo, North Dakota where she attended NDSU for Public Relations and Communications. She's putting those skills to work by focusing on marketing and communication related projects with a focus on client service. In case you were wondering, her average bowling score is 174! Welcome aboard, Greta!



Brian Woolsey
Market Leader
+1 612 347 9308
brian.woolsey@cushwake.com



Dan Buettner
Associate
+1 612 347 9305
danny.buettner@cushwake.com



Ben Jensen
Associate
+1 612 347 9307
ben.jensen@cushwake.com



Greta Zietz
Administrator
+1 612 347 9394
greta.zietz@cushwake.com

