

# WOOLSEY TEAM NEWSLETTER



APRIL 2017

## Spring has sprung!

...Well, for now. Minnesota weather is always a roller coaster but it looks like the sunshine is here to stay! As we transition from scarves & snow pants to tank tops & shorts, we're excited to share what has been keeping our clients/team busy over the last few months!

Hope to see you all enjoying the land of 10,000 lakes or at the ballpark!



## You're Invited! Lease Accounting is changing ... Are you Ready?

In 2019 public companies will begin reporting under the new accounting standards developed by FASB (Financial Accounting Standards Board) and IASB (International Accounting Standards Board). In 2020, private companies will have to comply.

**Do you know how these changes will impact EBITDA or Earnings per Share for your company?**

In late 2016 Cushman Wakefield NorthMarq entered into a license agreement with industry leading LeaseCalcs to arm our clients with the resources and expertise needed to analyze the impact of these accounting changes to their firm's financial statements AND to create the most beneficial outcomes.

On April 27th we will be hosting a seminar to overview these changes and how to leverage them to the benefit of your firm.

**For more information or to register, please email [Greta Livingood](mailto:Greta.Livingood@cw.com).**

## Recent Transactions



- Campbell Soup
- Minneapolis, Minnesota
- Renewal



- Midwest Dental
- LaCrosse, Wisconsin
- New Lease



- Home Services of America
- Edina, Minnesota
- Expansion



- CH2M
- Mendota Heights, Minnesota
- Renewal



- The Sartell Group
- Minneapolis, Minnesota
- Renewal



- Riverland Bank
- Minneapolis, Minnesota
- New Lease

## News of Interest - Dan Buettner speaks at Blue Zones Convention



In addition to crushing commercial real estate leases, Danny also spends time traveling the country to share the vision and story of Blue Zones. The Blue Zones Project parlays the lessons from the world's happiest and longest-lived populations to be applied to American cities and American workplaces. Last week Danny was the keynote presenter for the University of Texas Health Science Center's annual conference in Tyler, Texas. If you want to be inspired by your real estate solution, ask us about how you can make your workplace a well-place!

## Team News



Enjoying Beaver Creek Ski Resort in March with clients. The slopes were perfect for the trip and the company was even better.



Ben Jensen and girlfriend Shelby visiting Paris in March. They visited 6 cities in 7 days and cannot wait to go back.



Our brokerage assistant Greta and husband Joel Livingood were married in March at the Omni in Scottsdale, Arizona. Congratulations, Livingoods!

## Team Update: Welcome Kun



Kun Yuan jumped on board with the Minneapolis Downtown Office team in January. Kun is a Junior at the Carlson School of Business majoring in Management Information Systems. Kun has been assisting the Office team with external and internal communications. Welcome, Kun!

## Congratulations Dan!



In January, Dan Buettner was promoted from Senior Associate to Associate Director. Dan helps facilitate interns in on boarding, developing prospective client lists as well as providing brokerage services to our clients. Well deserved, Dan!

## Get in Touch

Feel free to reach out if you/someone you know has questions and we will be happy to help!

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